

## Message Text

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12

ORIGIN AID-29

INFO OCT-01 ISO-00 IGA-02 NEA-05 EB-05 /042 R

DRAFTED BY ASIA/SA:B:AFESSENDEN:V

APPROVED BY AA/ASIA:ADWHITE

ASIA/SA/B:RWBECKMAN (DRAFT)

ASIA/TECH:JYOUNG (DRAFT)

ASIA/SA:CHREES

ASIA/DP:FCORREL

USAID/DACCA:DMANDEL (DRAFT)

ASIA/CD:TSTERNER (DRAFT)

DESIRED DISTRIBUTION

2CACTION ASIA INFO TAAG CMGT CTR TVA CHORN 1 3 8 29P

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R 072145Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY DACCA

UNCLAS STATE 046192

AIDAC

E.O. 11652 N.A.

SUBJECT: FERTILIZER MARKETING AND DISTRIBUTION STUDY -  
TVA PIO/T

REF: A. DACCA 0927 B. STATE 038573

1. REQUEST AUTHORIZATION ISSUE PIO/T TOTALLING DOLS  
73,000 FOR PHASE I TVA FERTILIZER MARKETING AND DISTRIBUTION  
STUDY, CHARGED AGAINST FUNDS USED FOR TECHNICAL  
SUPPORT TYPE ACTIVITIES, NOT TAG. CABLE APPROPRIATION,  
ALLOTMENT, PIO/T NUMBERS UPON RECEIPT BDG CLEARANCE.

2. WITH EXCEPTIONS DISCUSSED BELOW, MOST CHANGES FROM DRAFT  
CARRIED BY HANDLEMAN OF NON-SUBSTANTIVE NATURE. SEVERAL  
CHANGES REFLECT DESIRE FOR INCREASED SCOPE OF WORK  
SPECIFICALLY OF RECOMMENDATIONS REGARDING TRANSPORTATION  
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IMPLICATIONS OF FERTILIZER MARKETING.

3. ITEMS 21 AND 22 IN REVISED VERSION AS FOLLOWS:

" EXAMINE THE ORGANIZATION, RESPONSIBILITIES AND AUTHORITY OF THE BADC AND COMMENT ON ITS PAST AND PRESENT

EFFECTIVENESS, PARTICULARLY WITH RESPECT TO IMPORTING AND SUPPLYING ADEQUATE QUANTITIES OF FERTILIZER WHEN AND WHERE THEY ARE NEEDED. MAKE SUGGESTIONS AND RECOMMENDATIONS ON THE FUTURE FUNCTION AND OPERATIONS OF THE CORPORATION IN THE FERTILIZER FIELD AND ON ANY IMPROVED PRACTICES AND PROCEDURES IT MAY USEFULLY ADOPT IN ITS FORWARD PLANNING, DAY TO DAY OPERATION AND IN COLLECTING AND ANALYZING MARKET INFORMATION. SUGGEST THE NEEDS OF ANY TRAINING PROGRAM FOR THE CORPORATION STAFF WHICH SHOULD BE INSTITUTED.

"22. PREPARE DRAFT TERMS OF REFERENCE FOR PHASE II STUDIES CONSISTING OF DETAILED FEASIBILITY STUDIES OF PROPOSED INVESTMENT PROJECTS AND A PROGRAM FOR INSTITUTIONAL IMPROVEMENTS IDENTIFIED IN PHASE I."

4. CHANGES IN BUDGET AND MAN MONTHS:

A. PA SA BUDGET NOW TOTALS DOLS 73,000.

B. TOTAL MAN MONTHS EIGHT IN FIELD AND EIGHT IN U.S. FIELD COVERS TWO MAN MONTHS PER ADVISOR.

(1) FERTILIZER MARKETING ECONOMIST 4 MM

(2) AGRONOMIST 3 MM

(3) ENGINEER (TRANSPORT AND HANDLING) 4 MM

(4) ENGINEER (SPARE PARTS AND PLANT MAINTENANCE) 3 MM

(5) SECRETARY (U.S. ONLY) 2 MM

5. HAVE ADDED TO SECTION ON REPORTS: "THE ENGINEER UNCLASSIFIED

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(SPARE PARTS AND MAINTENANCE) ASSIGNED TO THE FERTILIZER CORPORATION WILL MAKE HIS REPORT IN THE FORM OF A HANDBOOK FOR THE FERTILIZER CORPORATION TO USE IN IMPLEMENTING MAINTENANCE AND SPARE PARTS PROGRAM FOR THE FERTILIZER FACTORIES."

6. WILSON HAND CARRYING REVISED PIO/T AND BUDGET, COPY REVISED SCOPE SENT TO TVA.

7. ADVISE. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FERTILIZER INDUSTRY, FOREIGN MARKETS, FERTILIZERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FERTILIZER MARKETING AND DISTRIBUTION STUDY - TVA PIO/T  
**TAGS:** EAID, EAGR, BG  
**To:** DACCA  
**Type:** TE  
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